

## SEB Private Equity becomes the new growth partner for TAWI

TAWI has signed an agreement with the investment fund SEB Private Equity Opportunity III, SICAV-SIF (SEB PE Opp III) to invest in TAWI Holding AB (TAWI) and become the new majority shareholder. Leif Emblad, current owner and CEO, will remain as a significant shareholder and retain a seat on the board of directors going forward. SEB Private Equity invests behind TAWI's leading position in an attractive niche market within material handling and will continue to support TAWI on its impressive growth trajectory and further internationalize its operations.

TAWI, together with a global net of business partners, has offered material handling solutions to its clients for more than 20 years and has one of the most comprehensive offerings of solutions and products on the market today. TAWI enjoys a leading market position within material handling equipment up to 500kg and with its innovative solutions and leading product development the Company envisages continuing strengthen its offering and position, now with support from SEB Private Equity.

"We are convinced that SEB Private Equity, with its heritage from being a part of SEB, provide valuable knowledge and expertise in enabling companies to expand globally and build robust organizations with focus on long-term values. SEB Private Equity as a new owner will inject new energy to TAWI's already strong organization and unique culture", says Leif Emblad current owner and CEO.

"With its strong market position and unparalleled customization and solutions offering, TAWI is well positioned to further grow with new and existing customers and we strongly believe that SEB PE can offer the support needed to continue the Company's growth story", says Magnus Ramström, Investment Director of SEB Private Equity, investment advisor to SEB PE Opp III.

"I am very impressed with TAWI's organization; innovative technical development combined with a clear sales focus and entrepreneurial culture. I am thrilled to have the opportunity to work with yet another astounding example of a Swedish exporting industrial company that has established itself as a market leader within a global niche market", says Christer Nilsson, new Chairman of the Board of TAWI Holding AB.

TAWI strongly believes that this announcement is positive news for our partners, customers and employees. It will bring significant values to TAWI and our partners and provide new opportunities as part of a larger company. This acquisition will accelerate TAWI'S efforts to further internationalize its operations and enhance our services for the benefit of customers and partners.

TAWI highly values the relationships with its partners and intends to continue the positive and successful working relations we have today.

PwC Corporate Finance acted as financial advisor and Vinge as legal advisor to the seller.



## About TAWI

TAWI is an established brand with long experience in the market, providing complete solutions for lighter and safer lifting. TAWI delivers integrated solutions ranging from crane systems, vacuum lifters, hoists and lifting trolleys to installation and service. TAWI develops and manufactures its product portfolio and with a team of highly skilled design engineers and installation engineers to design and manufacture customized products that meet specific customer requirements. TAWI customers can be found in small- and medium sized companies as well as within large international manufacturing industries.

For more information please contact TAWI at:

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## About SEB Private Equity

SEB Private Equity invests capital from top-tier third party institutions and is a part of Skandinaviska Enskilda Banken's (SEB) investment management business. Established in 1856, SEB is one of the major Nordic banks with strong historic linkage to the industry. Since its formation in 1998, SEB Private Equity has become a leading global private equity investor based in the Nordics focusing on developing companies both operationally and strategically by partnering with entrepreneurs and managers. SEB Private Equity manages about USD 4bn in capital on behalf of clients. The investment in TAWI is made by the fund SEB Private Equity Opportunity III. For more info, please see <http://www.seb.se/>.

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